



Inaugural AGM of ArraTipp

The inaugural AGM of ArraTipp will take place on **24th April 2026 at 11am in the Abbey Court Hotel, Nenagh, Co. Tipperary**. It will be followed by an SGM, to seek approval on rules changes. We look forward to seeing as many shareholders as possible in attendance.

Making the Most of your Milk Recording this Breeding Season

As we approach the breeding season it is important we maximise the returns from our time and money invested in milk recording. Milk recording is an important tool for identifying your top producing cows in your herd from which to breed your replacement heifers from.

ICBF have numerous reports available based on your milk recording results. These can be found by logging in to your ICBF account, clicking on the 'Reports' button in the blue bar at the top of the screen and then clicking 'MILK MANAGEMENT' (Figure 1).

For the breeding season, a useful report to look at is the 'Milk Recording Lifetime Report', circled in red below (Figure 1). This gives an overall summary of the herd and ranks the cows within your herd from Top 20%, Average and Bottom 20% performing cows.



Figure 1. Step by step guide to access milk management reports in ICBF

The Milk Recording Lifetime Report Explained

The first table 'Production Summary' compares your overall performance herd with the top 20% herds milk recording. This is a useful tool to allow you identify areas in your herd which you may need to focus on improving in terms of milk production (milk volume or milk solids), fertility, or SCC (average SCC for the herd or the percentage of cows over 200,000 SCC). Identifying which of these three areas are performing well or need improvement will be the foundation of your breeding plan.

The second table 'Milk Recorded Margin Per Day' compares the cows in your herd against each other in three categories 1) the top 20% in the green churn, 2) the average in the grey churn and 3) the bottom 20% in the red churn. To improve the overall performance of your herd, the goal is to reduce the gap between your top 20% and bottom 20% which results in a more uniform herd. This optimises the profitability of every cow in the herd, not just the top 20%. In the following pages of this report each cow is individually ranked, with the top 20% highlighted green and the bottom 20% highlighted red. Ideally, we should be breeding all replacement stock from the top 20% of cows in the herd. At a minimum, replacement heifers should not be bred from the bottom 20% of cows. These cows should be selected for a beef bull with a high CBV value.

The Milk Recording Lifetime Report - Managing your SCC

The Milk Recording Lifetime Report can be a useful tool to manage SCC in the herd. In the third table on the bottom half of the 'Milk Recording Lifetime Report' page (Figure 2) a summary of cows SCC performance in the herd is given. Cows are categorised into 4 groups depending on their SCC. The top line shows the results for the current milk recording, while the bottom line allows you to compare with the previous milk recording.

1. Persistently infected cows (shown in red) have had two consecutive milk recordings over 200,000. The target is to have 8% or less of your herd in this category. Persistently infected cows should be identified and treated. If there is no significant reduction in the SCC of a persistently infected cow after 2 rounds of treatment, she is considered chronically infected. Chronically infected cows should be removed from the herd as they act as a reservoir for infection for the remaining healthy cows.

2. Recently infected cows (shown in orange) have previously had an SCC below 200,000 and are now over 200,000 in the latest milk recording. The target is to have 7% or less of your herd in this category. Similarly, these cows should be identified and treated.

3. Recently cured cows (shown in blue) have previously had an SCC over 200,000 and are now below 200,000 in the latest milk recording. These cows should be monitored in your next milk recording to ensure re-infection hasn't occurred.

4. Healthy cows (shown in green) are cows that are consistently below 200,000. This should make up the largest percentage of your herd. This can be monitored by comparing against previous milk recording to identify potential outbreaks of infection early.

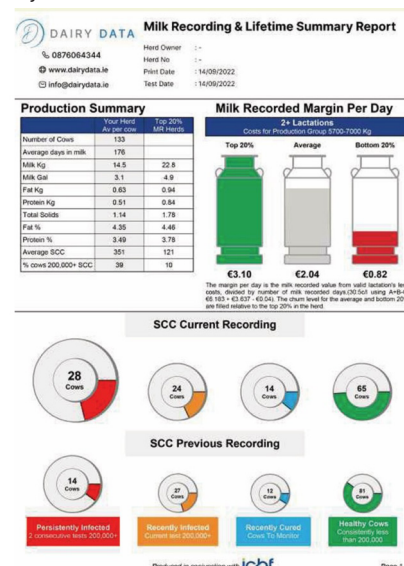


Figure 2. Example of Milk Recording & Lifetime Summary Report. Source: www.dairydata.ie/milkrecording

Contact your local milk recording organisation to find out more and to book your first recording. Munster Bovine - 022 43228 • Progressive Genetics - 046 954 0606 • Dairy Data - 087 606 4344 • Please contact your milk advisor for assistance with managing your SCC



The NDC: Supporting Irish Dairy Farmers

Who We Are

Every litre of milk and every block of cheese tells a story. At the National Dairy Council (NDC), proudly funded by Irish dairy farmers, we share that story. We highlight the care, skill, and dedication behind Irish dairy, its nutritional benefits, our grass-based farming system, and the industry's ongoing commitment to sustainability.

What We Do

The NDC actively supports the Irish dairy industry by:

- Advocating for Irish dairy farmers' social licence to operate
- Celebrating dairy consumption and its role in a healthy, balanced diet
- Championing certified Irish dairy through the NDC Guarantee (Trademark)

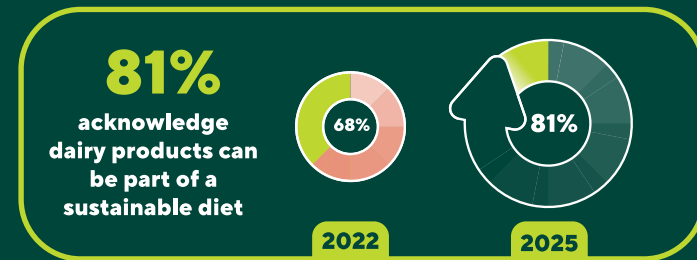
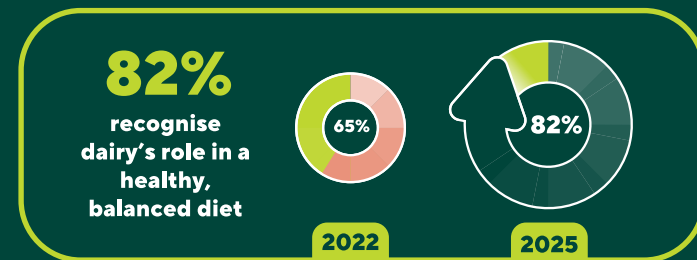
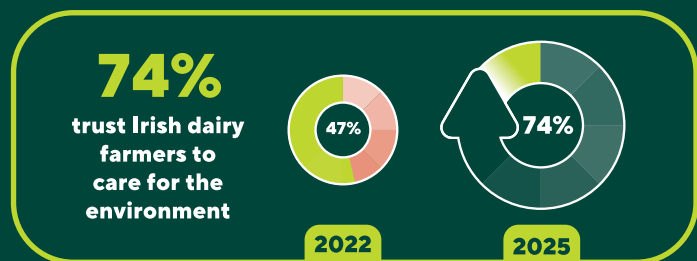
Who We Reach

We reach 94% of the population through tv, radio, digital audio, billboards social media, news stories, and in stores.

Why It Matters

Irish dairy plays a vital role in our health, heritage, and economic future.

Recent NDC research, based on a survey of Irish adults, shows growing confidence in Irish dairy:



Sourced: Opinions Research, May 2025.

Growing trust means stronger support for farms, co-ops, and rural communities, and for Ireland's reputation for high-quality dairy.

Scan to join NDC's newsletter for the latest news and events!



APRIL SPECIAL PROMOTIONS

SPECIALS

ArraTipp
Together we grow



**WAS €59
NOW
€43.95**

**Forcefield Loaded
Geared Reel with 400m
Polywire**



**WAS €109
NOW
€92.65**

**Sprayer Evolution
16LT Agro**



**WAS €47.50
NOW
€43.00**

**Gallagher 9V 160AH
Alkaline Battery**



**ALL
HYDRODARE
PIPING**

15% OFF

Hydrodare Water Pipe



**NOW
ONLY
€16.99**

**Flexmark Tail Paint
Brush On 1Ltr**



**BUY 5
GET 1
FREE**

**Co-op Source Hi Mag
Mineral Bucket**

Further Instore promotions on insulators, gate handles and other fencing equipment!

www.arratippstores.ie

ArraTipp Milk Supplier Sustainability Bonus 2026

This is applicable only to milk suppliers who have not signed up in 2025/2026 for the Milk Supplier Sustainability Bonus. Any milk supplier who received payment in 2025 is already eligible for the 2026 Sustainability Bonus providing all actions required are completed in 2026.

ArraTipp Milk Supplier Sustainability Bonus Payment is our sustainability incentive programme created in 2024. It is a new concept designed to support the adoption of science-based actions and best practice across our milk supplier base.

ArraTipp Co Op wants to build on the existing achievements and to grow the knowledge of, and engagement with, sustainable farming practices. ArraTipp Milk Supplier Sustainability Bonus Programme has a broad focus on carbon reduction, ammonia reduction and water quality improvement in order to meet our 2030 emission reduction targets.

The ArraTipp Milk Supplier Sustainability Bonus Programme for 2026 is continuing as of the 2025 Milk Supplier Sustainability Bonus Programme edition. The payment for completing four out of five measures in 2026 will be 0.75 CPL per month.

Suppliers who opt into this scheme in 2026 have the potential to receive a bonus payment of 0.75 cent per litre (CPL) on a monthly payment in exchange for meeting five sustainability criteria:

1. **Water Quality**
2. **Protected Fertiliser**
3. **EBI Improvement**
4. **Milk Recording**
5. **Ag Nav & Training**

Based on extensive consultation we have chosen to implement these five measures as they are impactful, measurable, and proven to work. We believe implementation of these five measures will have a significant impact on environmental indicators, especially Greenhouse Gas Emissions.

Implementation and Verification

Starting from January 1st, 2026, farmers can earn a bonus of up to 0.75 CPL on their milk based on meeting the criteria of the ArraTipp Sustainability Bonus Programme 2026.

To qualify for the payment in full, farmers must implement and complete in full four out of five specific measures outlined below. A verification process will ensure compliance, with non-compliance resulting in payment suspension.

A **MANDATORY** requirement of the Programme is that you must allow a Water Quality Assessment visit to be completed on your farm. Without a water quality assessment, suppliers cannot take part in the programme.

The ArraTipp Milk Supplier Sustainability Bonus Programme is designed to support ArraTipp milk suppliers in achieving their emission reduction targets and improving water quality, while enhancing financial and environmental sustainability.

By adopting innovative farming practices and participating in this programme, farmers can reduce their environmental footprint and receive bonus payments for doing so.

Participants may also be able to gain access to lower interest (sustainability-linked) bank financing / loans (optional / subject to normal bank approvals).

The ArraTipp Milk Supplier Sustainability Bonus programme rewards specific actions such as milk recording, improving herd genetics, using protected fertilizer, knowing your carbon footprint number and completing a water quality assessment on your farm, with payments of up to 0.75c per litre.

We encourage all our suppliers to participate in the programme to achieve these benefits and contribute to a sustainable and thriving future for our co-operative.

Applications can be made to sign up to the Milk Supplier Sustainability Bonus until the 30th April 2026. If you wish to sign up or if you have any queries, please do not hesitate to contact your local farm advisor.

Completing Sustainability Bonus Actions 2026

Ag Nav & Training:

For suppliers who completed the one-to-one training with the Teagasc Signpost Advisor in 2025, they need to complete their Bord Bia Sustainability Survey through the Bord Bia portal before Friday May 8th to complete the first step of this action.

Step by step guide:

1. Log into <https://farm.bordbia.ie/> using your herd number and Pin. You can reset your pin here if you forget it.
2. Select SURVEY across the top of the screen.
3. Select PRODUCTION YEAR 2025 from the drop-down menu at the bottom of the

page and click START.

4. Complete the survey to 100% completion.

Please note: Suppliers who have already completed an a Bord Bia audit in 2025 will already have this action completed. Suppliers who have an audit later in the year will not have to complete this survey again at the time of

audit.

Please contact your farm relations advisor for assistance.

Clare Clabby
- 087 9152835

Andrew O Neill
- 086 1836505

Kelly Sammon
- 087 1469651

Dan O'Connor Feeds Visit

On Thursday, 26th March, Dan O'Connor Feeds welcomed Branch Managers from our retail stores for a site tour.

An integral part of ArraTipp, Dan O'Connor Feeds is one of Ireland's leading feed brands, built on more than 150 years of experience in the production, research, and development of premium dairy, beef, sheep, and calf feeds. Our experienced production team works closely with our 14-strong sales team, covering 18 of Ireland's 32 counties.

Our Branch Managers were welcomed by Noel Kennedy, General Manager of the Agri Division, who provided an introduction and a brief history of the site. Francis Peters, Health & Safety Officer, then ensured the team was equipped with hi-vis and the necessary safety equipment.

The group was then taken on a guided tour by Michael Murphy, Nutritionist & Buyer, and Frank Cleary, Production Manager of Dan O'Connor Feeds. This was a great

opportunity for managers to see behind the scenes of how the feed products and ranges they sell in their respective branches are produced and packaged. There were plenty of questions along the way, and our knowledgeable guides were happy to share their expertise.

A big thank you to everyone at Dan O'Connor Feeds for hosting the visit, and to Joe McCarthy, Retail Operations Manager, for organising the day.





CellCheck
Animal Health Ireland.ie

NATIONAL MASTITIS CONTROL PROGRAMME

Keep the bugs out!

Mastitis is not a mystery disease. It occurs when bacteria get into the quarter, through the teat end. These bacteria multiply and cause inflammation and infection. The cow's immune response to this infection results in an increase in the somatic cell count (SCC) of that quarter, with or without clinical signs. The bacteria come from 2 main sources - other cows, and the environment. Reducing the number of bacteria at the teat ends reduces the risk of mastitis.

REMEMBER!

CLEAN COWS + CLEAN MILKER + CLEAN ENVIRONMENT = LESS MASTITIS!

MILK CLEAN COWS

1. **Clip tails and udders**
2. **Put cups on clean, dry teats. Teats may not be as clean as usual because of weather conditions....if so, wash and dry them!**

CLEAN UP YOUR ACT!

3. **Always wear clean gloves when milking**
4. **Wear clean overalls and aprons for milking.**

WORK IN CLEAN SURROUNDINGS

5. **Keep the parlour clean during milking-be careful with that hose while the cows are still there, or you will create a shower of bacteria!**
6. **Clean concrete yards between each milking to ensure cow standing areas are clean**
7. **If cows are being housed, even for short periods of time, don't forget to clean and lime cubicles and mats daily**

For more tips on reducing the risk of mastitis see the CellCheck Farm Guidelines for Mastitis Control, particularly Guidelines 1, 8, 27 & Management Note L.

Caileam Loughman Grassland Services

087-1337895

Spot Spraying Service

• Maximise Yields and Improve Crop Performance

Detects and sprays only the weeds, reducing crop damage and supports the growth of stronger and healthier crops'

• Reduce Chemical Costs

Cuts chemical usage by up to 95% reducing your input costs and allowing you to tackle weeds more efficiently

• Protect Soil Health

Preserves Clover, reducing nitrogen usage and helping you maintain long-term soil and plant quality

• Reduce your Environmental Impact

Minimises chemical run-off and protect biodiversity to support more sustainable farming

Please see the video link below for more information on my service available:

<https://www.youtube.com/watch?v=tgcaoe-jvMc>

If you would like any more information on my service, please do not hesitate to contact me



8-Actions for Change

5 Top Tips for March & April

Update your NMP Plan

Update your NMP plan now. Get your advisor to print off a Water Quality Pack as part of your NMP update

Include Sulphur

Include Sulphur in your fertiliser plan- Sulphur can reduce nitrate leaching by 22 kg N/Ha

Adhere to Buffers

Adhere to the required 5m buffers along all waterbodies, including surface water drains when spreading slurry and FYM

Register for PastureBase

Matching fertiliser application to crop demand will improve Nitrogen Use Efficiency

Analyse your Slurry

Average 6% DM Slurry is worth €29 / 1000 gallons this spring

Step up for Better Water Quality



Stay connected with us!! Check out our website for weekly farming updates. Find us at www.arratipp.ie Connect with us on social media on Twitter @arratippcoop and @milk4profit, and on Instagram @arratippstores for regular farming updates and promotional offers.

We are also on Facebook at ArraTipp Co Op. For further information or advice on any subjects or products mentioned in this newsletter Please ring 087 0963869 • Email: farmsupport@arratipp.ie • Check out our website www.arratipp.ie • Shop our online store at www.arratippstores.ie